

COVENTRY TEACHING PRIMARY CARE TRUST

Report to: Professional Executive Committee, 25th September 2007

Report from: Mark Galloway, Head of Medicines Management

Report Title: 2007/8 Prescribing Incentive Scheme - Update

1.0 Background

The 2007/8 Prescribing Incentive Scheme (PIS) began in its original format on 1st April 2007 and the revised scheme is effective from 1st October 2007. The PIS retains a focus on attainment of targets set out in the PCT's Preferred Prescribing List (PPL) (*See Appendix 1*) but from October a much simplified "rewards for savings attained" payment structure will be in place as agreed by the PCT Board in July.

Practices continue to receive support from the Medicines Management Team in order to maximise PIS savings and all practices have also been offered the prescribing decision support software, ScriptSwitch®, which promotes PPL drug use at the point of prescribing.

October will also see the start of a West Midlands-wide prescribing waste campaign which will educate patients and carers about the costs of drugs and the potential waste, estimated in Coventry at around £4-6M per annum. Coventry citizens will be urged only to order the medicines they need at all times to discourage "stockpiling". This campaign should also generate prescribing savings.

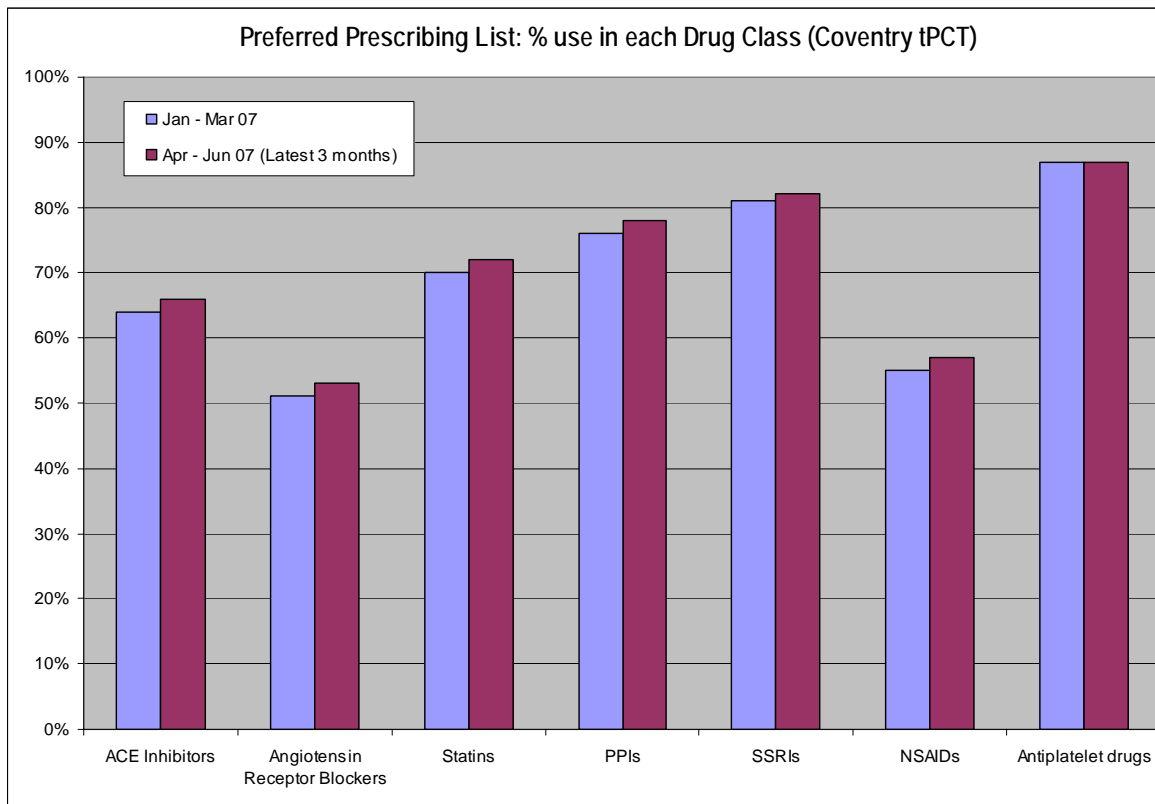
2.0 PIS and ScriptSwitch sign-up

At 14th September 100% PIS and ScriptSwitch® sign-up was achieved. This means that once all practices have had ScriptSwitch® installed on their clinical systems the two major elements of the prescribing savings plan will be in place.

ScriptSwitch® is only now being validated for EMIS PCS clinical systems and so there will be a short delay before some practices are compliant. It is envisaged that all practices will have ScriptSwitch® running by the end of October.

3.0 Progress towards PIS targets

Each month a table is sent out to all practices illustrating compliance with the PPL (*Appendix 2: Latest PPL achievement data – June 2007*). The PCT as a whole is steadily moving towards the PPL targets as illustrated by the graph overleaf and as a result generating significant savings (Six of the seven elements are showing improved use of the preferred drugs):



In terms of what the PCT would have spent, and hence the savings made, if prescribing had carried on as for Q4 2006/7 these data translate to the following:

PPL element	Savings assuming no volume growth*	Actual savings [^]
ACE Inhibitors	£84,000	£94,500
Angiotensin Receptor Blockers	£90,000	£95,500
Statins	£511,000	£561,000
PPIs	£642,000	£715,500
SSRIs	£210,000	£235,500
NSAIDs	£66,700	£65,000
Antiplatelet drugs	-£231,000	-£237,800
Total savings	£1,372,700	£1,529,200

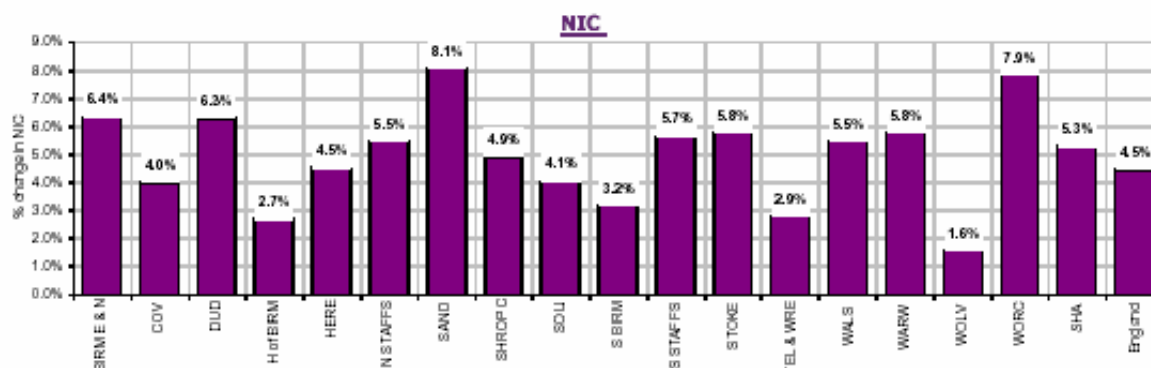
* Savings based on cost per unit Q1 2007/8 and Q1 2006/7 volume

[^] Savings based on cost per unit Q1 2007/8 and Q1 2007/8 volume

Note: The savings quoted are full 12 month savings

These data represent a remarkable achievement by practices and the result is that prescribing growth in the same period was below both the national and SHA averages as show in the graph overleaf:

Percentage Change in Prescribing Costs and Volume, for the Financial Year 2007/08 to date (up to June 2007), compared to the same period in the previous year



4.0 Forecasts for 2007/8

Early indications are that the current rate of progress should at least be maintained throughout 2007/8 resulting in further significant savings. The data on current achievement (*Appendix 2*) show that most practices are at target or at least moving towards target in the majority of PIS elements.

With 100% sign-up to both the PIS and ScriptSwitch® there should be increased confidence that this rate of change will be maintained if not accelerated. However as we progress the savings become harder to achieve and underlying these data is the inexorable rise in prescribing volume currently running nationally at 5.4% per annum (5.1% in Coventry).

On current trends the final year positions should be as below (right hand column – bold figures represent where target is likely to be achieved or maintained)

PPL Element	Target	Current position	Projected achievement*
ACE Inhibitors	80%	66%	70%
Angiotensin Receptor Blockers	80%	53%	57%
Statins	75%	72%	77%
PPIs	90%	78%	82%
SSRIs	80%	82%	82%
NSAIDs	70%	57%	66%
Antiplatelet drugs	87%	87%	87%

* for the quarter ending March 2008

The revised PIS will run from October 2007 until September 2008 allowing a further 6 months for practices to achieve targets. This will result, on current trends, in the NSAIDs target also being achieved across the PCT.

5.0 Recommendations

The PEC is requested to:

- Note the details of this report
- Acknowledge the hard work being carried out by practices as they strive to meet PCT prescribing targets

2007-8 Prescribing Incentive Scheme – Preferred Prescribing List (PPL)			
	Type	Target	Choice drugs
A	Statins	75%	All generic simvastatin & pravastatin
B	Ace Inhibitors	80%	Lisinopril tablets / ramipril capsules
C	Angiotensin Receptor Blockers	80%	Olmesartan / irbesartan / candesartan / telmisartan
D	Antiplatelet drugs	87.5%	Aspirin (Low dose)
E	PPIs	90%	Lansoprazole caps / omeprazole caps
F	NSAIDs	70%	plain diclofenac / plain ibuprofen / plain naproxen / mefenamic acid
G	ACE Inhibitors as fraction of all Angiotensin-renin drugs	75%	Any ACE Inhibitors (Due regard should be given to ACE inhibitor target (B)
H	Antidepressants - SSRIs	80%	Generic citalopram, fluoxetine and sertraline

Appendix 2: Latest PPL achievement data - June 2007

2007- 08 Preferred Prescribing List Targets

Jun-07

Prescriber Name	Statins	ACE / ARB	ACEs	ARBs	Antiplatelet drugs	PPIs	NSAIDs	SSRIs
	75%	75% / 25%	80%	80%	87.5%	90%	70%	80%
1	91%	78%	97%	85%	89%	90%	77%	90%
2	81%	80%	80%	84%	92%	87%	70%	94%
3	80%	77%	85%	84%	88%	85%	72%	93%
4	90%	80%	65%	75%	93%	94%	75%	85%
5	72%	75%	84%	87%	88%	88%	60%	92%
6	80%	76%	83%	75%	82%	87%	59%	91%
7	81%	82%	86%	70%	88%	80%	65%	79%
8	80%	49%	81%	86%	86%	83%	78%	87%
9	67%	73%	77%	91%	92%	86%	56%	87%
10	85%	75%	82%	57%	93%	84%	73%	81%
11	78%	76%	67%	87%	89%	81%	60%	91%
12	81%	77%	76%	76%	86%	83%	57%	88%
13	80%	77%	73%	47%	88%	87%	70%	83%
14	81%	63%	65%	67%	81%	86%	76%	86%
15	82%	79%	88%	59%	86%	86%	48%	74%
16	82%	75%	60%	73%	93%	89%	62%	62%
17	58%	59%	75%	72%	85%	87%	68%	88%
18	75%	79%	60%	70%	89%	79%	57%	83%
19	72%	77%	80%	33%	87%	85%	65%	84%
20	72%	68%	66%	59%	90%	83%	60%	84%
21	70%	69%	68%	54%	86%	74%	56%	89%
22	76%	79%	67%	47%	85%	78%	52%	81%
23	81%	72%	62%	53%	89%	72%	54%	81%
24	75%	69%	66%	39%	85%	75%	69%	84%
25	77%	73%	61%	35%	84%	82%	71%	80%
26	76%	78%	75%	28%	86%	79%	55%	85%
27	74%	71%	64%	49%	86%	85%	49%	82%
28	87%	55%	55%	46%	89%	89%	59%	80%
29	68%	81%	70%	30%	89%	82%	44%	95%
30	63%	80%	55%	44%	78%	82%	61%	93%
31	68%	78%	63%	57%	85%	54%	67%	82%
32	69%	77%	55%	32%	87%	85%	54%	90%
33	72%	66%	66%	82%	81%	71%	43%	64%
34	71%	63%	70%	52%	90%	69%	62%	67%
35	63%	80%	54%	66%	85%	67%	44%	83%
36	71%	78%	58%	42%	89%	78%	53%	73%
37	74%	47%	64%	59%	89%	75%	58%	78%
38	82%	57%	40%	80%	75%	79%	76%	53%
39	78%	68%	58%	53%	84%	75%	66%	58%
40	79%	61%	48%	41%	92%	73%	66%	79%
41	76%	75%	61%	20%	89%	77%	57%	82%
42	64%	58%	66%	67%	88%	74%	37%	79%
43	65%	71%	60%	40%	85%	87%	45%	82%
44	79%	62%	74%	26%	88%	68%	62%	74%
45	78%	60%	57%	49%	86%	73%	51%	79%
46	70%	64%	55%	57%	89%	71%	53%	72%
47	60%	75%	71%	23%	83%	64%	68%	83%
48	63%	68%	56%	51%	85%	73%	57%	74%
49	76%	75%	57%	17%	85%	76%	59%	79%
50	65%	68%	46%	47%	88%	79%	46%	84%
51	68%	70%	74%	24%	89%	75%	40%	75%
52	72%	73%	45%	42%	86%	56%	57%	78%
53	80%	51%	66%	74%	84%	50%	48%	55%
54	61%	75%	57%	30%	88%	53%	62%	76%
55	67%	65%	71%	34%	81%	75%	47%	57%
56	66%	62%	42%	53%	88%	67%	50%	68%
57	49%	90%	41%	42%	86%	67%	35%	81%
58	49%	72%	58%	21%	90%	78%	36%	85%
59	61%	58%	65%	56%	86%	59%	35%	62%
60	56%	70%	37%	31%	84%	66%	40%	88%
61	40%	62%	47%	39%	86%	83%	37%	77%
62	45%	58%	37%	43%	89%	72%	30%	85%
63	49%	74%	42%	33%	88%	52%	45%	76%

